FHA FAQ Webinar
9:00 AM Mountain Time

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A PDF Version of the presentation.
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Important Things to Know

Archive Version (POP-UP)

http://www.hud.gov/offices/hsg/sfh/talk/parc/parcarch.cfm

Where to Get More Information

www.hud.gov/fha

The main web site for the latest news on FHA programs

http://www.hud.gov/offices/adm/hudclips/index.cfm

HUDCLIPS - the source for FHA policy documents (handbooks, mortgagee letters and notices)

FHA FAQs/HOT TOPICS

1-800-CALL-FHA

July 2012
DISCLAIMER

- The purpose of this presentation is an overview of the subject matter with summation and explanation of recent changes in FHA policy. It introduces and explains, rather than supplants, official policy issued in Handbooks and Mortgagee Letters. If you find a discrepancy between the presentation and Handbooks, Mortgagee Letters, etc., the official policies prevail. Please note the information provided in this training is subject to change.

- Please consult HUD online Handbooks and Mortgagee Letters through http://portal.hud.gov/hudportal/hud?src=/program_officers/administration/hudclips for the most recent updates and current policy.

Presenters

CONNIE SCHOENWALD
LAURA ARUNDEL

AGENDA

UPDATES
FHA CONNECTION
MAXIMUM MORTGAGE CALCULATIONS
REFINANCES
PROPERTY
REAL ESTATE OWNED
CREDIT
INCOME/EMPLOYMENT
ASSETS
ML 12-10: UNDERWRITING CHANGES

- Disputed & Collection Accounts Policy from ML 12-03 is rescinded by ML 12-10

- Collections & Judgments: 4155.1.4.C.2,e

- Disputed Accounts:
  Total Scorecard User Guide, Dated 4/6/12
  CTID=TOTAL_USERGUIDE.PDF

WHATS NEW WITH FHA

Homeownership Centers
www.hud.gov
1-800-CALL-FHA

10: Underwriting Changes

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WHATS NEW WITH FHA

Homeownership Centers
www.hud.gov
1-800-CALL-FHA
ML 12-10: UNDERWRITING CHANGES

Disputed Accounts require Manual Downgrade unless:

★ The disputed account has a zero balance 
★ The disputed account is marked as "paid in full" or "resolved" 
★ The disputed account is both
  • less than $500 and
  • more than 24 months old

ML 12-04: UPFRONT MORTGAGE INSURANCE PREMIUMS

★ Effective April 9, 2012
★ UFIMIP: 1.75% of base loan amount for most forward mortgages except:
  • Title I
  • HECM
  • Section 247 (Hawaiian Homelands)
  • Section 248 (Indian Reservations)
  • Section 223(e) Declining Neighborhoods

★ No refund of UFIMIP when loan is paid off except on certain FHA-to-FHA loans.

ML 12-04: ANNUAL MORTGAGE INSURANCE PREMIUMS

For all loan amounts effective June 11, 2012.

<table>
<thead>
<tr>
<th>Loan Terms &gt; 15 Year</th>
<th>Loan Amount</th>
<th>LTV</th>
<th>Annual MIP</th>
</tr>
</thead>
<tbody>
<tr>
<td>≤ $625,500</td>
<td>≤ 95.00%</td>
<td>1.60%</td>
<td></td>
</tr>
<tr>
<td>$625,500 ≤ $825,500</td>
<td>≤ 95.00%</td>
<td>1.50%</td>
<td></td>
</tr>
<tr>
<td>Above $825,500</td>
<td>&gt; 95.00%</td>
<td>1.50%</td>
<td></td>
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<td>&gt; 90.00%</td>
<td>1.50%</td>
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</tr>
<tr>
<td>Above $625,500</td>
<td>&gt; 90.00%</td>
<td>1.50%</td>
<td></td>
</tr>
</tbody>
</table>

Terms of 15 years or less and LTV of 78% or less exempt from annual MIP.
ML 12-04: Streamline Refinances

Decrease in Upfront and Annual Mortgage Insurance Premium on certain Streamline Refinance Transaction

- If existing FHA loan was endorsed on or before May 31, 2009.
- UFMIP is .01% of the base loan amount
- Annual MIP is .55% of the base loan amount
- Effective for case numbers assigned on or after June 11, 2012.

ML 12-04: Annual Mortgage Insurance Premiums

Borrower has an existing FHA loan that was endorsed on January 12, 2008, applied for a streamline refinance with lender on April 2, 2012 who ordered a new case number on that date. The lender wishes to offer the borrower a Streamline Refinance Loan with the reduced UFMIP and Annual MIP per ML 12-04. May the lender cancel the existing case number ordered on April 2, 2012 and obtain a new case number so that borrower benefits?

ML 12-04: Annual Mortgage Insurance Premiums

Cancellation requests by email:
- Atlanta: atlinsurance@underwriting@hud.gov
- Denver: denhocinsure@hud.gov
- Philadelphia: PHOCInsure@hud.gov
- Santa Ana: snahocinsure@hud.gov

Subject Line: case number & "case number cancellation: reduce MIP per ML 12-04"

Email Text
- Lender’s name, phone number, email and contact person
- Loan details: credit qualifying (Y/N), appraisal (Y/N), Project, Closing Date, Appraisal Expiration Date
ML 12-03: Underwriting Changes

Self-Employed Borrowers

- P&L & Balance Sheet required if more than a calendar quarter has elapsed since most recent calendar or fiscal year filing date.
- Audited P&L required if including in income calculation.
- No exceptions to this policy.
- Case numbers issued on or after 4/1/2012.

Wyatt is employed as a furniture salesperson with the local furniture store, is paid via 1099 and has filed Schedule C on his tax returns for the most recent 24 months. Is a Profit & Loss Statement and Balance Sheet required for this Borrower?

ML 12-03: Underwriting Changes

The definition of family member is:

- Child (son/stepson/daughter/stepdaughter)
- Parent (includes step-parent/foster parent)
- Grandparent (step-grandparent or foster grandparent)
- Spouse
- Legally adopted son or daughter
- Foster child
- Brother/Stepbrother/Sister/Stepsister
- Uncle/Aunt
ML 12-02: CLOSING IN NAME OF FHA-APPROVED LENDER

- Non-FHA-Approved Sponsored Third-Party Originators:
  - May not close loans in their own names
  - Loans originated by such parties must close in the name of the sponsoring FHA-approved mortgagee

- FHA-Approved DE lenders sponsoring third-party originators:
  - Must ensure each sponsored TPO adheres to FHA requirements
  - Must diligently monitor and evaluate the activities and performance of all sponsored TPOs, including FHA-approved mortgagees acting as sponsored TPOs

1-800-CALL FHA
FHA Connection
1-800-CALL FHA
**Appraisal Logging**

- Appraisal logging should be completed upon lender’s receipt of appraisal.
- Need to complete prior sales price on foreclosures.
- The appraisal cannot have an effective date prior to the case assignment date.

1-800-CALL FHA

www.hud.gov
2nd APPRAISALS:

- ML 2006-14: Property Flipping Prohibition Amendment
- ML 2009-48: Second Appraisal Reporting Requirements
- Property resold for more than 100% between 91 and 180 days
- Must be completed by FHA Roster Appraiser

1-800-CALL-FHA
I have a Case Number and the Appraisal for the loan has expired. Do I order another appraisal and log as a 2nd appraisal?

I am ordering a case number for an REO property. The case number has an appraisal by the Asset Manager. Which do I choose for my processing type:

A. Real estate owned with appraisal
B. Real estate owned without appraisal
**CASE WARNINGS**

- **MULTIPLE FHA LOANS**
- **SSN VALIDATION**
- **MORTGAGE CREDIT REJECT**
- **MORTGAGE CREDIT SANCTION/CAIVRS**
- **FREE FORM COMMENTS EXIST**

1-800-CALL-FHA  www.hud.gov

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**CASE WARNINGS**

- **MULTIPLE FHA Loan**
  - **LENDER MUST DETERMINE STATUS OF OTHER PROPERTY**
  - **VERIFY SUBJECT LOAN MEETS EXCEPTION FOR MULTIPLE LOAN 4155.1, 4.B.2.d**
  - **PROVIDE DOCUMENTATION AND UNDERWRITER EXPLANATION FOR MULTIPLE FHA LOAN.**

1-800-CALL-FHA  www.hud.gov

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**CASE WARNINGS**

- **SOCIAL SECURITY VALIDATION:**
  - **NAME, BIRTHDATE AND SOCIAL SECURITY NUMBER MUST MATCH SOCIAL SECURITY ADMINISTRATION (EXAMPLE: DOE III, JOHN 7)**
  - **IF FAILING VALIDATION, LENDER MUST PROVIDE AN ACCEPTABLE 3RD PARTY VERIFICATION FROM A SERVICE PROVIDER WITH DIRECT ACCESS TO THE SOCIAL SECURITY ADMINISTRATION**

1-800-CALL-FHA  www.hud.gov

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CASE WARNINGS

- Mortgage Credit Reject
  - Prior reject on subject case
  - May be different borrower

- Mortgage Credit Sanction/CAIVRS
  - CAIVRS alert on subject borrower OR
  - Prior reject for borrower on a different case
    Lender Must Determine Acceptability. Provide Necessary Documentation and Justification For Loan Approval

- Free Form Comments exist - internal HUD notes

CAIVRS

Lenders are responsible for screening all borrowers using HUD’s Credit Alert Interactive Voice Response System (CAIVRS). CAIVRS is a Federal government-wide repository of information on:
- Common Codes
  - A — Clear
  - B — Bankruptcy
  - C — Claim
  - D — Default
  - E — Department of Education
  - F — Foreclosure
  - J — Department of Justice

Insurance Application

- The loan amount was miscalculated and is over insured. What do I need to do?
- I have an error “Loan rescored as refer, manual underwrite required”. What does this mean?
- I have an error in the insurance application screen for a cash out refinance that reflects “Verify that Field sign (+ or -) is accurate for total requirements. Verify that borrower was required to bring cash to closing.” What does this mean?

1-800-CALL FHA
ENDORSEMENT / NOR

❖ If Case cannot be endorsed (non-li lender):
   ❖ Binder is returned to lender as NOR / Notice of Return
   ❖ Lender re-submit original binder with requested documentation to clear NOR
     ❖ Original binder is identified with NOR stamp and date
     ❖ Tab / Identify NOR documents

1-800-CALL-FHA www.hud.gov

TRANSACTIONS THAT AFFECT MAXIMUM MORTGAGE CALCULATIONS

4155.1 Handbook Section 2.B.

1-800-CALL-FHA www.hud.gov

MAXIMUM MORTGAGE CALCULATION

❖ Does a Borrower qualify for an FHA insured Mortgage when he/she is employed as a civilian military contractor assigned to work overseas?
❖ Can an active duty military personnel be considered an owner occupant on a property in Texas if he/she is stationed in California?

1-800-CALL-FHA www.hud.gov
Dad is selling his current primary home to Son and will qualify on the FHA 1st mortgage loan with Son as a non-occupant co-borrower. What is the maximum loan to value limit allowed on this transaction?

Three and four unit properties
Per ML 1-1-1 the self-sufficiency test applies in its entirety to both refinance and purchase transactions.

- Must have 3 months PITI reserves after closing from own funds and cannot be from a gift.
- Maximum mortgage is limited so that the ratio of the monthly mortgage payment, divided by the monthly net rental income, does not exceed 100%

Total mortgage payment divided by net rental income must equal a ratio not to exceed 100%
VACANCY FACTORS

All areas covered by Santa HOC have a 15% vacancy rate.
All areas covered by Philadelphia HOC have a 15% vacancy rate.
All areas covered by Denver HOC have a 25% vacancy rate.
All areas covered by Atlanta HOC have a 15% vacancy rate.

IDENTITY OF INTEREST

An Identity of Interest Transaction is defined as a Purchase Transaction between a buyer and seller with a family or business type relationship.

There are several exceptions that may be granted to allow maximum financing for Identity of Interest Transactions:

- Family Member Purchase
- Builders employee Purchase
- Tenant Purchase
- Corporate Transfer
IDENTITY OF INTEREST

DAVID BLACK IS EMPLOYED BY BLACK AND COMPANY BUILDERS AND INTENDS TO PURCHASE ONE OF BUILDER'S NEW HOMES. THE BUILDER/EMPLOYER IS ALSO THE BORROWERS BROTHER.

IS MAXIMUM FINANCING ALLOWED FOR THIS TRANSACTION?

IDENTITY OF INTEREST

BOB AND CAROL CREDITWORTHY ARE PURCHASING A HOME FROM CAROL’S FATHER. CAROL IS NOT ON THE LOAN. CAROL’S FATHER HAS AGREED TO GIVE THEM A GIFT OF EQUITY.

IS THIS TRANSACTION ACCEPTABLE???

BUILD ON OWN LAND

TRUE OR FALSE: FOR MANUFACTURED HOMES THAT HAVE BEEN PERMANENTLY ERECTED ON A SITE FOR LESS THAN ONE YEAR PRIOR TO THE DATE OF THE APPLICATION FOR MORTGAGE INSURANCE, IT IS NO LONGER PERMITTED FOR THE BORROWER TO RECEIVE CASH BACK AT CLOSING - EVEN IF THE LOAN-TO-VALUE (LTV) IS LESS THAN 85 PERCENT.

TRUE OR FALSE: BORROWER TRANSFERRED OWNERSHIP OF LAND TO BUILDER PRIOR TO CONSTRUCTION OF PROPERTY. LENDER MAY PROCESS LOAN AS BUILD ON OWN LAND.

TRUE OR FALSE: BORROWER MAY ACT AS HIS OWN GENERAL CONTRACTOR ON A BUILD ON OWN LAND TRANSACTION.
**Build On Own Land**

<table>
<thead>
<tr>
<th>Maximum Mortgage Calculation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cost (Value) of Unit</strong> + Land Pachte</td>
</tr>
<tr>
<td><strong>Cost (Value) of Land</strong> + Site Costs</td>
</tr>
<tr>
<td><strong>Total Acquisition Cost</strong> + <strong>Remodel Estimated Structure</strong> + <strong>Borrower Cash Expended</strong></td>
</tr>
<tr>
<td><strong>Appraised Value</strong> - <strong>Soft Costs (Concrete Loan)</strong> + <strong>FHA Allowable Closing Costs, Prepaids, Discount Points</strong> + <strong>Builder/Seller/Lender Credits</strong></td>
</tr>
<tr>
<td><strong>LTW LESS OF APPRAISED OR ACQUISITION (1)</strong> = <strong>Total Payoff (2)</strong> = <strong>Maximum Mortgage</strong> is the Lesser of (1) or (2)</td>
</tr>
</tbody>
</table>

**NEW CONSTRUCTION DOCUMENTS**

<table>
<thead>
<tr>
<th>At Time of Appraisal</th>
<th>Proposed</th>
<th>Under Construction</th>
<th>Existing construction &lt; 1 Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>LTW</td>
<td><strong>NPCA (NPMA) 99a, 99b</strong></td>
<td><strong>92541</strong></td>
<td><strong>92051 by Fee Inspector or Building Permit &amp; CO</strong></td>
</tr>
<tr>
<td>Over 90%</td>
<td><strong>92541</strong></td>
<td><strong>92544</strong></td>
<td><strong>10 yr Warranty &amp; Final 92051 by Fee Inspector or Building Permit &amp; CO</strong></td>
</tr>
<tr>
<td><strong>NPCA (NPMA) 99a, 99b</strong></td>
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**MULTIPLE FHA INSURED LOANS**

Borrowers own a current home that has 2 bedrooms, one which is very small. The home is FHA insured. Borrowers have one child and the borrowers self employed business has taken off and they are in need of an office area. Borrowers are requesting an exception for 2 FHA insured loans and wish to purchase a new home using financing that has 3 bedrooms stating the current home is too small and no longer meets their needs.

**WHAT DO YOU THINK?**

1-800-CALL-FHA
MULTIPLE FHA INSURED LOANS

Dan is co-obligated on his daughters FHA insured mortgage as a non occupying co-borrower. He may purchase or refinance a primary home with FHA insured financing.

TRUE OR FALSE?

ENERGY EFFICIENT MORTGAGES

Finance energy efficiency upgrades into purchase or refinance loan
Use with 203(b), 203(k), 203(x)
Can use with streamline refinance
Improvements based recommendation qualified home energy rater tool, Home Energy Rating System (HERS)
Improved energy efficiency increasing a home’s affordability by reducing operating costs

For more detail, view the EEM webinar at:

HTTP://PORTAL.HUD.GOV/HUDPORTAL/HUD?SRC=/PROGRAM_OFFICES/HOUSING/SFH/TALK/PHARCH
Energy Efficient Mortgages

The maximum amount of the portion of the EEM for energy improvements is the lesser of 5% of:

- the value of the property, or
- 115% of the median area price of a single family dwelling, or
- 150% of the conforming Freddie Mac limit.


1-800-CALL FHA

Refinances

4155.1-Chapter 3 and Chapter 6

Rate/term refinance

- Borrower had a loan modification. Can the deferred interest be included in the loan amount calculation?
- Can an escrow shortage be included in the loan amount for a rate/term refinance?
**Rate/term refinance**

Husband and wife are currently both in title to their primary residence and have been for the most recent 16 months. The wife alone is responsible on the current mortgage. Husband wishes to refinance the subject home under a rate/term refinance, removing the wife from the loan.

Is this loan eligible for a rate/term refinance?

1-800-CALL-FHA

**Cash out refinance**

Can the borrower obtain a cash out refinance on this property?

Borrower has owned a home for 3 years, leasing it out for the past 2.5 years. The borrower has recently re-occupied the home as his primary residence.

1-800-CALL-FHA

**Cash out refinance**

The refinancing mortgagee must document that the mortgagor has an acceptable payment history. The payment history is acceptable if the mortgagor:

- Is current and
- Has made all payments on the mortgage being refinanced within the month due for the previous 12 months.
- For mortgages with more than 6 months and less than 12 months of payment history, the mortgagor must have made all payments when due.
- Mortgages with less than 6 months of payment history are not eligible for a cash-out refinance.

1-800-CALL-FHA
Streamline refinances

- Am I required to verify assets if my borrower needs funds to close on their streamline refinance?

- May the loan amount include 60 days interest on the existing loan to be paid off even if the current months payment has been made?

- Can I approve a Credit Qualifying Streamline Refinance with ratios above 31%/43%?

- Is the Net Tangible Benefit based on PITI or just the P&I on old loan to new loan?

- Is reduction in mortgage term eligible to meet guides for Net Tangible Benefit to Borrower?

- Borrower has a purchase money 2nd that will not subordinate. Borrower has no other option but to payoff. Can they include that amount in a streamline refinance?

- Lender is processing a hybrid 5/1 arm streamline refinance. The existing loan is a hybrid 3/1 arm in the 4th year of the loan. Lender has determined that borrower has met the net tangible benefit as the payment is being reduced by 5% (P&I + MIP). Has the lender applied the net tangible benefit guideline appropriately?
LENDER PREMIUM PRICING MAY BE USED TO PAY AMOUNTS FOR CLOSING COSTS AND PREPAID COSTS ON THE NEW FHA LOAN.

4155.1, 5.A.2.i

PROPERTY

The 203k loan is HUD’s rehab program

- Ability to market properties that need updating or repair
- Increasing a property’s value and improve appearance
- Increase the functionality and comfort of a borrower’s home
203(k) vs. 203(k) Streamline

203(k)
- Repairs/improvements must be at least $5000
- Consultant required
- Architectural exhibits required
- Borrower can do repairs/improvements if qualified
- ML 2000-25

203(k) Streamline
- Facilitate uncomplicated repairs/improvements
- No consultant required
- No architect required
- Borrower can do repairs/improvements if qualified
- Include up to $35,000
- ML 2005-50

203(k) and 203(k) Streamline (continued)

- Are the 203(k) programs allowed on investment homes?
- Are the 203(k) programs limited to single family properties?
- Can a pool be installed with the 203(k) programs?

203K References

- Handbook 4240.4
- 203K Worksheet
  - HUD Form 92700
  - Dated 6/09 with expiration 6/30/2014
- Additional Information:
  - http://www.hud.gov/offices/hsg/sfh/203k/203kmenu.cfm
**What is 203(h)**

The 203(h) is a Mortgage Insurance program administered by the Federal Housing Administration (FHA) to insure mortgages made by qualified lenders to victims of a major disaster who have lost their homes and are in the process of buying home.

Eligible properties are 1 Unit Detached Homes or FHA approved Condominiums.

**203(h)**

- Borrowers previous residence must have been in a presidentially declared disaster area.
- Loan application must be submitted within 1 year of the President's declaration.
- Reconstruction or replacement necessary.

**Evidence borrower was a permanent resident in the affected area:**
- Valid drivers license, voter registration card, utility bills are all examples, but not an inclusive list.

**Evidence of destruction of residence:**
- Insurance report
- Inspection report by an independent fee inspector or government agency
- Conclusive photographic evidence showing the destruction or damage.

1-800-CALL-FHA www.hud.gov
Evidence of a presidentially declared disaster can be found at: 
http://www.fema.gov/disasters

Additional information can be found at:

4155.1 Chapter 6, Section A

FLIPPING WAIVER

All transactions must be arms-length with no identity of interest between buyer and seller or other parties participating in the sales transaction.

- Seller holds title to the property
- LLC’s, corporations or Trusts as sellers
- No multiple title transfers of the subject within a 12 month time frame
- The property was marketed openly and fairly
- Additional requirements if sales price of property is 20% or more above seller acquisition cost.

FLIPPING WAIVER FROM FEBRUARY 1, 2010
Extended through 2012

Waiver of Requirements of 24CFR 203.37a(b)(2) Pursuant to 42 USC at 3535(q)) and 24 CFR 5.110

**Appraisal Validity**

The validity period for all appraisal on existing, proposed and under construction properties is 120 days.

- Can use Part A of 1004d/442- Summary Appraisal Update report
- Can extend HUD form 92800.5b Conditional commitment

---

**2nd Appraisal REO**

A second appraisal may not be ordered simply to support a purchase price that is higher than the value on the current appraisal. A second appraisal can only be ordered to support a higher sales price if there are material deficiencies with the current appraisal or the current appraisal will not be valid on the date of contract ratification.

---

**2nd Appraisal Case Transfer**

A 2nd appraisal may be ordered by the second lender under the following limited circumstances:

- The first appraisal contains material deficiencies as determined by the Direct Endorsement underwriter for the second lender.
- The appraiser performing the first appraisal is on the second lender’s exclusionary list of appraisers.
- Failure of the first lender to provide a copy of the appraisal to the second lender in a timely manner would cause a delay in closing, posing potential harm to the borrower.

---
Is there a maximum dollar amount that a HUD REO property is insurable with a repair escrow?

Do I always need to use the appraisal completed by the A&M contractor?
How do you calculate the maximum mortgage for a Good Neighbor Next Door Program?

Can I combine a $100 down Program with a 203K program?

Real estate owned

**How do you calculate the maximum mortgage for the $100 down HUD REO program?**

<table>
<thead>
<tr>
<th>Sales Price / Appraised Value</th>
<th>$135,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Downpayment</td>
<td>$100</td>
</tr>
<tr>
<td>Base Loan Amount (A)</td>
<td>$134,900</td>
</tr>
<tr>
<td>UFMIP 1.75%</td>
<td>$2,380</td>
</tr>
<tr>
<td>Loan Amount with UFMIP (B)</td>
<td>$137,280</td>
</tr>
<tr>
<td>Maximum Allowable Total Loan Amount (Lesser of A or B)</td>
<td>$134,900</td>
</tr>
</tbody>
</table>

**Total loan amount may not exceed appraised value**
True or False:
Loan is eligible for FHA insurance when the Occupant Borrower has acceptable credit and FICO score, but has no employment, income or assets. Non occupying Co-borrower has sufficient income and assets and the loan receives an AUS/Total Scorecard Approve/Eligible.

True or False:
Borrower is a permanent resident alien from Canada. Borrower has established credit in Canada, but not the USA. This credit can be used for qualifying under non-traditional credit.
Traditional Credit

Joe Adams and Beverly White have applied for an FHA Insured Loan to purchase a new home. Both borrowers will occupy the property. Joe has established credit with an acceptable Fico Score; Beverly has not. The AUS/TOTAL Scorecard is Approve/Eligible.

Is the Loan Eligible for FHA Insured Financing?

Is Non Traditional Credit Required for Beverly?

Credit

Tony has a prior mortgage that was included and discharged through his bankruptcy.

How many years before Tony is eligible for a new FHA mortgage?

Credit

In order to omit contingent liability, the person making the payments must be co-obligated on the debt:

A) Mother making borrower’s automobile loan payment, is a co-borrower on the debt and has provided 12 months cancelled checks evidencing mother has made this payment. This would be eligible for omission.

B) Father making borrower’s student loan payment, is NOT a co-borrower on the loan and has provided 12 months cancelled checks. This would NOT be eligible for omission.
LIABILITY BEING PAID BY A BORROWERS
Schedule C Business:

A Schedule C business is a Sole Proprietor business which means that the borrower is solely and individually responsible for all income, expenses and debt. The business itself would not be co-obligated on the debt and thus, this liability would not be considered a contingent liability. The liability must be counted in qualification of borrower.

How Does TOTAL Work?

Automated Underwriting System (AUS)

FHA TOTAL Scorecard

AUS receives TOTAL Recommendation

AUS Issues Report / Recommendation

AUS TOTAL SCORECARD

* AUS TOTAL SCORECARD USER GUIDE
  - UPDATE EFFECTIVE APRIL 6, 2012
  - HTTP://PORTAL.HUD.GOV/HUDBUSINESS/DOCUMENTS/docstridetotal_userguide.pdf
True or False:
Lender may approve an FHA-Insured loan using a Total Scorecard/AUS Approve/Eligible Finding when a borrower has a Chapter 13 Bankruptcy that was discharged one year ago.

When a lender is not able to document the case file per the AUS/FHA Total Scorecard Findings, the loan must be downgraded to Refer and Manually Underwritten.

Is a Credit report required for the non purchasing spouse when the non purchasing spouse does not have a SSN?

Is a Credit report required for the non purchasing spouse of the non occupant co-borrower who resides in a community property state when the subject property is not located in a community property state?
SHORT SALES

- Mortgage Letter 09-52
- Only applies to forward mortgage
- Not eligible for new FHA-insured loan if:
  - Borrowers took advantage of declining market condition.
  - Borrowers purchased, at a reduced price, a similar or superior property.
  - In default on their mortgage and installment debt at the time of the short sale.
  - Short sale is NOT confirmed as payment in full.

SHORT PAYOFFS

- To be eligible for refinancing with a short payoff, borrower must:
  - Be current on mortgage.
  - Existing mortgage servicer may write off amount not eligible for inclusion in new FHA mortgage if insufficient equity in subject property.
  - Existing mortgage servicer may subordinate any amount not paid by the new FHA mortgage if all CLTV guides are met, which may include guides for negative equity loans:
    - 4155.1, 3.B.1.c, 3.B.1.f and 6.F.

INCOME/EMPLOYMENT

- 4155.1 Handbook
- Sections 4.D, 4.E, 4.F.
INCOME/EMPLOYMENT

WILL FHA ALLOW THE USE OF INCOME FOR QUALIFICATION OF THIS BORROWER?

TRACY IS CURRENTLY EMPLOYED AS A DENTAL HYGIENIST FOR THE MOST RECENT 2 MONTHS. PRIOR TO THAT SHE WAS UNEMPLOYED FOR 1 YEAR LOOKING FOR WORK. HER PAST EMPLOYMENT HISTORY VERIFIES A 2 YEAR HISTORY OF WORKING AS A DENTAL HYGIENIST PRIOR TO THE UNEMPLOYMENT.

INCOME/EMPLOYMENT

IT IS THE SUMMER OF 2012 AND BORROWER HAS JUST FINISHED HIS ASSIGNMENT AS A TEACHER FOR SCHOOL A. BORROWER IS NOT CURRENTLY WORKING AND IS UNABLE TO PROVIDE A CURRENT PAYSTUB. HE HAS PROVIDED A FULLY EXECUTED EMPLOYMENT CONTRACT AND WILL BEGIN TEACHING AT SCHOOL B IN SEPTEMBER. HIS INCOME APPEARS TO BE SIMILAR BETWEEN THE 2 SCHOOLS.

INCOME/EMPLOYMENT

DID YOU KNOW?

RENTAL INCOME SHOULD NOT BE CONSIDERED IF RENTAL HISTORY OVER THE PREVIOUS 24 MONTHS SHOWS UNEXPLAINED GAPS GREATER THAN THREE MONTHS.
Community Property State: Non-Purchasing Spouse shows a loss on Schedule C. The Lender DIDS NOT count the loss as a reduction to income nor as a debt.

What would you do?

Denise owns a current home with conventional financing which she will retain and has applied for FHA financing to purchase another home in the same city. She has provided a 12 month lease agreement as well as copies of cancelled security deposit and 1st months rental checks on the home she will retain.

May the lender use the rental income to qualify borrower?

ASSETS 4155.1
CHAPTER 5
ASSETS

CAN A BORROWER OBTAIN A GIFT FOR CASH TO CLOSE ON A Streamline Refinance ???

WHAT IS THE NUMBER ONE MISSING LINK WHEN DOCUMENTING GIFT FUNDS FOR CLOSING?

A BORROWER MAY SELL PERSONAL PROPERTY FOR FUNDS TO CLOSE THEIR FHA MORTGAGE LOAN:

- Evidence of ownership of the personal property
- A satisfactory estimate of the value of those items provided by a disinterested third party
- Evidence that the items were sold.
- Evidence of receipt of funds by borrower.
Can a borrower use funds from a student loan for down payment on a purchase transaction?
THANK YOU!

PLEASE LOOK FOR THE EVALUATION SURVEY IN YOUR EMAIL

1-800-CALL-FHA www.hud.gov

DISCLAIMER

➢ THE PURPOSE OF THIS PRESENTATION IS AN OVERVIEW OF THE SUBJECT MATTER WITH SUMMATION AND EXPLANATION OF RECENT CHANGES IN FHA POLICY. IT INTRODUCES AND EXPLAINS, RATHER THAN SUPPLANTS, OFFICIAL POLICY ISSUED IN HANDBOOKS AND MORTGAGEE LETTERS. IF YOU FIND A DISCREPANCY BETWEEN THE PRESENTATION AND HANDBOOKS, MORTGAGEE LETTERS, ETC., THE OFFICIAL POLICIES PREVAIL. PLEASE NOTE THE INFORMATION PROVIDED IN THIS TRAINING IS SUBJECT TO CHANGE.

➢ PLEASE CONSULT HUD ONLINE HANDBOOKS AND MORTGAGEE LETTERS THROUGH HTTP://PORTAL.HUD.GOV/HUDPORTAL/HUD72RC/PROGRAM_OFFICES/ADMINISTRATION/HUDCLIPS FOR THE MOST RECENT UPDATES AND CURRENT POLICY.