FHA FAQ WEBINAR 9:00 AM MOUNTAIN TIME



ALL AUDIO FOR THIS
WEBINAR IS THROUGH
YOUR COMPUTER — THERE
IS NO SEPARATE
CALL-IN NUMBER

PLEASE ENSURE THAT YOU ARE ABLE TO RECEIVE SOUND THROUGH YOUR COMPUTER AND THAT YOUR SPEAKERS ARE UNMUTED

IF YOU HAVE ANY TECHNICAL OR AUDIO ISSUES — PLEASE REVIEW THE **SUPPORT**

FOR TECHNICAL ISSUES DOCUMENT BY

SUPPORTING
MATERIAL BUTTON
LOCATED JUST BELOW

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IMPORTANT THINGS TO KNOW

QUESTION AND ANSWER FORMAT

UTILIZE "ASK A QUESTION" BUTTON ON YOUR SCREEN

TO VIEW RESPONSE TO A QUESTION, CLICK ON "ANSWERED QUESTIONS" TAB

AUDIO/TECHNOLOGY QUESTIONS UTILIZE THE "HELP" BUTTON

SUPPORTING MATERIAL

A COPY OF THIS POWER POINT PRESENTATION

A PDF VERSION OF THE PRESENTATION

FREQUENTLY ASKED QUESTIONS RELATED TO TECHNICAL ISSUES (PDF)

IF YOU HAVE AUDIO ISSUES OR THE SLIDES STOP ADVANCING — SIMPLY REFRESH OR RELOAD THE PAGE DISPLAYING THE WEBINAR

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MAKE SURE POP-UP BLOCKERS ARE DISABLED

POP-UP BLOCKER IS TURNED ON IN INTERNET EXPLORER BY DEFAULT. TO TURN IT OFF OR TO TURN IT ON AGAIN IF YOU'VE ALREADY TURNED IT OFF, FOLLOW THESE STEPS:

OPEN INTERNET EXPLORER BY CLICKING THE START BUTTON, AND THEN CLICKING INTERNET EXPLORER.

CLICK THE TOOLS BUTTON, AND THEN CLICK POP-UP BLOCKER.

DO ONE OF THE FOLLOWING:

TO TURN OFF POP-UP BLOCKER, CLICK TURN OFF POP-UP BLOCKER.

TO TURN ON POP-UP BLOCKER, CLICK TURN ON POP-UP BLOCKER.

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DISCLAIMER



- THE PURPOSE OF THIS PRESENTATION IS AN OVERVIEW OF THE SUBJECT MATTER WITH SUMMATION AND EXPLANTION OF RECENT CHANGES IN FHA POLICY, IT INTRODUCES AND EXPLAINS, RATHER THAN SUPPLANTS, OFFICIAL POLICY ISSUED IN HANDBOOKS AND MORTGAGEE LETTERS. IF YOU FIND A DISCREPANCY BETWEEN THE PRESENTATION AND HANDBOOKS, MORTGAGEE LETTERS, ETC., THE OFFICIAL POLICIES PREVAIL. PLEASE NOTE THE INFORMATION PROVIDED IN THIS TRAINING IS SUBJECTTO CHANGE.
- PLEASE CONSULT HUD ONLINE HANDBOOKS AND MORTGAGEE
 LETTERS THROUGH
 HTTP://PORTAL.HUD.GOV/HUDPORTAL/HUD?SRC=/PROGRAM_OFFICES/ADMINISTRATION/HUDCLIPS_FOR THE MOST RECENT
 UPDATES AND CURRENT POLICY.

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PRESENTERS



CONNIE SCHOENWALD LAURA ARUNDEL

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AGENDA



UPDATES FHA CONNECTION MAXIMUM MORTGAGE CALCULATIONS REFINANCES

PROPERTY
REAL ESTATE OWNED
CREDIT
INCOME/EMPLOYMENT

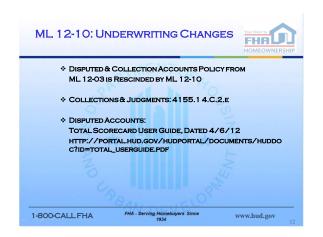
ASSETS

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ML 12-10: UNDERWRITING CHANGES DISPUTED ACCOUNTS REQUIRE MANUAL DOWNGRADE UNLESS: * THE DISPUTED ACCOUNT HAS A ZERO BALANCE ❖ THE DISPUTED ACCOUNT IS MARKED AS "PAID IN FULL" OR "RESOLVED" OR * THE DISPUTED ACCOUNT IS BOTH LESS THAN \$500 AND MORETHAN 24 MONTHS OLD

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ML 12-04: UPFRONT MORTGAGE **INSURANCE PREMIUMS**



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- * EFFECTIVE APRIL 9, 2012
- ❖ UFMIP: 1.75% OF BASE LOAN AMOUNT FOR MOST FORWARD MORTGAGES EXCEPT:
 - TITLE!

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- · HECM
- SECTION 247 (HAWAIIAN HOMELANDS)
- SECTION 248 (INDIAN RESERVATIONS) SECTION 223(E) DECLINING NEIGHBORHOODS
- NO REFUND OF UFMIP WHEN LOAN IS PAID OFF EXCEPT ON CERTAIN FHA-TO-FHALOANS.

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ML 12-04: ANNUAL MORTGAGE **INSURANCE PREMIUMS**



LOANT	'ERMS > 15 YE	AR //
LOAN AMOUNT	LTV	ANNUALMIP
<\$625,500	≤95.00%	1.20%
<\$625,500	>95.00%	1.25%
ABOVE \$625,500	≤95.00%	1.45%
ABOVE \$625,500	>95.00%	1.50%
7.3	ERMS < 15 Y	
LOAN AMOUNT	LTV	ANNUALMIP
	≤90.00%	.35%
≤\$625,500	>90.00%	.60%
ABOVE \$625,500		.60%
ABOVE \$625,500	>90.00%	.85%
TERMS OF 15 YEARS OR LESS	NDLTVOF78%C	R LESS: EXEMPT FROM ANNUAL MIP.

ML 12-04: STREAMLINE REFINANCES



DECREASE IN UPFRONT AND ANNUAL MORTGAGE INSURANCE PREMIUM ON CERTAIN STREAMLINE REFINANCE TRANSACTION

- IF EXISTING FHA LOAN WAS <u>ENDORSED</u> ON OR BEFORE MAY 31, 2009.
- ❖ UFMIP IS .01% OF THE BASE LOAN AMOUNT
- * ANNUAL MIP IS .55% OF THE BASE LOAN AMOUNT
- * EFFECTIVE FOR CASE NUMBERS ASSIGNED ON OR AFTER JUNE 11, 2012.

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ML 12-04: ANNUAL MORTGAGE INSURANCE PREMIUMS



BORROWER HAS AN EXISTING FHA LOAN THAT WAS ENDORSED ON JANUARY 12, 2008, APPLIED FOR A STREAMLINE REFINANCE WITH LENDER ON APRIL 2, 2012 WHO ORDERED A NEW CASE NUMBER ON THAT DATE. THE LENDER WISHES TO OFFER THE BORROWER A STREAMLINE REFINANCE LOAN WITH THE REDUCED UFMIP AND ANNUAL MIP PER ML 12-04. MAY THE LENDER CANCEL THE EXISTING CASE NUMBER ORDERED ON APRIL 2, 2012 AND OBTAIN A NEW CASE NUMBER SO THAT BORROWER BENEFITS?

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ML 12-04: ANNUAL MORTGAGE INSURANCE PREMIUMS



❖CANCELLATION REQUESTS BY EMAIL:

- ATLANTA: ATLINSURANCE&UNDERWRITING@HUD.GOV
- DENVER: DENHOCINSURE@HUD.GOV
- PHILADELPHIA: PHOCINSURE@HUD.GOV
- SANTA ANA: SNAHOCINSURE@HUD.GOV
- SUBJECT LINE: CASE NUMBER & "CASE NUMBER CANCELLATION: REDUCE MIP PER ML 12-04)"
- **❖ EMAIL TEXT**
 - LENDER'S NAME, PHONE NUMBER, EMAIL AND CONTACT PERSON
 - LOAN DETAILS: CREDIT QUALIFYING (Y/N), APPRAISAL (Y/N), PROJECT, CLOSING DATE, APPRAISAL EXPIRATION DATE

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ML 12-03: UNDERWRITING CHANGES SELF-EMPLOYED BORROWERS * P&L & BALANCE SHEET REQUIRED IF MORE THAN A CALENDAR QUARTER HAS ELAPSED SINCE MOST RECENT CALENDAR OR FISCAL YEAR FILING DATE. * AUDITED P&L REQUIRED IF INCLUDING IN INCOME CALCULATION. * NO EXCEPTIONS TO THIS POLICY. * CASE NUMBERS ISSUED ON OR AFTER 4/1/2012. FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov ML 12-03: UNDERWRITING CHANGES WYATT IS EMPLOYED AS A FURNITURE SALESPERSON WITH THE LOCAL FURNITURE STORE, IS PAID VIA 1099 AND HAS FILED SCHEDULE C ON HIS TAX RETURNS FOR THE MOST RECENT 24 MONTHS. IS A PROFIT & LOSS STATEMENT AND BALANCE SHEET REQUIRED FOR THIS BORROWER 1-800-CALLFHA www.hud.gov ML 12-03: UNDERWRITING CHANGES FHA J THE DEFINITION OF FAMILY MEMBER IS: * CHILD (SON/STEPSON/DAUGHTER/STEPDAUGHTER) * PARENT (INCLUDES STEP-PARENT/FOSTER PARENT) ❖ GRANDPARENT (STEP-GRANDPARENT OR FOSTER GRANDPARENT) * SPOUSE ❖ LEGALLY ADOPTED SON OR DAUGHTER **♦ FOSTER CHILD**

* BROTHER/STEPBROTHER/SISTER/STEPSISTER

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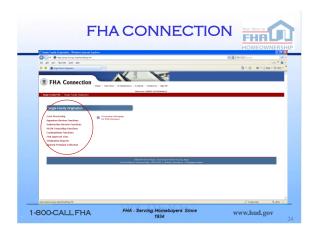
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❖ UNCLE/AUNT

1-800-CALLFHA

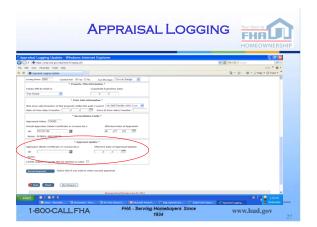
* NON-FHA-APPROVED SPONSORED THIRD-PARTY ORIGINATORS • MAY NOT CLOSE LOANS IN THEIR OWN NAMES • LOANS ORIGINATED BY SUCH PARTIES MUST CLOSE IN THE NAME OF THE SPONSORING FHA-APPROVED MORTGAGEE * FHA-APPROVED DE LENDERS SPONSORING THIRD-PARTY ORIGINATORS: • MUST ENSURE EACH SPONSORED TPO ADHERES TO FHA REQUIREMENTS • MUST DILIGENTLY MONITOR AND EVALUATE THE ACTIVITIES AND PERFORMANCE OF ALL SPONSORED TPOS, INCLUDING FHA-APPROVED MORTGAGEES ACTING AS SPONSORED TPO

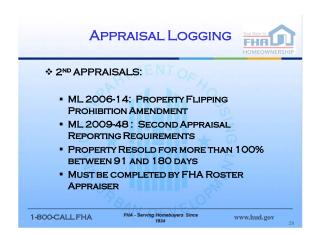




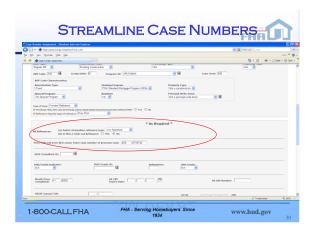


APPRAISAL LOGGING FIRE HOMEOWNERSHIP
-MENTO-
APPRAISAL LOGGING SHOULD BE COMPLETED UPON LENDER'S RECEIPT OF APPRAISAL
* NEED TO COMPLETE PRIOR SALES PRICE ON FORECLOSURES
❖ THE APPRAISAL CANNOT HAVE AN EFFECTIVE
DATE PRIOR TO THE CASE ASSIGNMENT DATE
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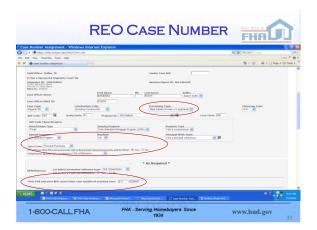












* MULTIPLE FHA LOANS * SSN VALIDATION * MORTGAGE CREDIT REJECT * MORTGAGE CREDIT SANCTION/CAIVRS * FREE FORM COMMENTS EXIST 1-800-CALL FHA * HA - Serving Homebuyers Since www.hud.gov 34

CASE WARNINGS



❖ MULTIPLE FHA LOAN

- LENDER MUST DETERMINE STATUS OF OTHER PROPERTY
- VERIFY SUBJECT LOAN MEETS EXCEPTION FOR MULTIPLE LOAN 4155.1,4.B.2.D
- PROVIDE DOCUMENTATION AND UNDERWRITER EXPLANATION FOR MULTIPLE FHA LOAN.

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CASE WARNINGS



* SOCIAL SECURITY VALIDATION:

- NAME, BIRTHDATE AND SOCIAL SECURITY NUMBER MUST MATCH SOCIAL SECURITY ADMINISTRATION (EXAMPLE- DOE III, JOHNT)
- IF FAILING VALIDATION, LENDER MUST PROVIDE AN ACCEPTABLE 3RD PARTY VERIFICATION FROM A SERVICE PROVIDER WITH DIRECT ACCESS TO THE SOCIAL SECURITY ADMINISTRATION

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CASE WARNINGS



- ❖ MORTGAGE CREDIT REJECT
- PRIOR REJECT ON SUBJECT CASE
- MAY BE DIFFERENT BORROWER

❖ MORTGAGE CREDIT SANCTION/CAIVRS

- . CAIVRS ALERT ON SUBJECT BORROWER OR
- PRIOR REJECT FOR BORROWER ON A DIFFERENT CASE LENDER MUST DETERMINE ACCEPTABILITY, PROVIDE NECESSARY DOCUMENTATION AND JUSTIFICATION FOR LOAN APPROVAL

❖ FREE FORM COMMENTS EXIST-INTERNAL HUD NOTES

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CAIVRS



LENDERS ARE RESPONSIBLE FOR SCREENING ALL BORROWERS USING HUD'S CREDIT ALERT INTERACTIVE VOICE RESPONSE SYSTEM (CAIVRS).

CAIVRS IS A FEDERAL GOVERNMENT-WIDE REPOSITORY OF INFORMATION ON

COMMON CODES

- A-CLEAR
- B BANKRUPTCY
- C-CLAIM
- D DEFAULT
- E DEPARTMENT OF EDUCATION
- F-FORECLOSURE
- J DEPARTMENT OF JUSTICE

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INSURANCE APPLICATION

- * THE LOAN AMOUNT WAS MISCALCULATED AND IS OVER INSURED. WHAT DO I NEED TO DO?
- ❖ I HAVE AN ERROR "LOAN RESCORED AS REFER, MANUAL UNDERWRITE REQUIRED". WHAT DOES THIS MEAN?
- **❖ I HAVE AN ERROR IN THE INSURANCE APPLICATION** SCREEN FOR A CASH OUT REFINANCE THAT REFLECTS "VERIFY THAT FIELD SIGN (+OR-)IS ACCURATE FOR TOTAL REQUIREMENTS. VERIFY THAT BORROWER WAS REQUIRED TO BRING CASH TO CLOSING." WHAT DOES THIS MEAN?

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* IF CASE CANNOT BE ENDORSED (NON LI LENDER): * BINDER IS RETURNED TO LENDER AS NOR / NOTICE OF RETURN * LENDER RE-SUBMITS ORIGINAL BINDER WITH REQUESTED DOCUMENTATION TO CLEAR NOR * ORIGINAL BINDER IS IDENTIFIED WITH NOR STAMP AND DATE * TAB / IDENTIFY NOR DOCUMENTS * TAB / IDENTIFY NOR DOCUMENTS * WWW.hud.gov * WWW.hud.gov

Your Door to	
FHA	
HOMEOV	/NERSHIP

TRANSACTIONS THAT AFFECT MAXIMUM MORTGAGE CALCULATIONS

4155.1HANDBOOK SECTION 2.B.

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MAXIMUM MORTGAGE CALCULATION



- *DOES A BORROWER QUALIFY FOR AN FHA INSURED MORTGAGE WHEN HE/SHE IS EMPLOYED AS A CIVILIAN MILITARY CONTRACTOR ASSIGNED TO WORK OVERSEAS?
- *CAN AN ACTIVE DUTY MILITARY PERSONNEL BE CONSIDERED AN OWNER OCCUPANT ON A PROPERTY IN TEXAS IF HE/SHE IS STATIONED IN CALIFORNIA?

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MAXIMUM MORTGAGE CALCULATION DAD IS SELLING HIS CURRENT PRIMARY HOME TO SON AND WILL QUALIFY ON THE FHA 1ST MORTGAGE LOAN WITH SON AS A NON OCCUPANT CO-BORROWER. WHAT IS THE MAXIMUM LOAN TO VALUE LIMIT ALLOWED ON THIS TRANSACTION?

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THREE AND FOUR UNIT PROPERTIES PER ML1 1-11 THE SELF-SUFFICIENCY TEST APPLIES IN ITS ENTIRETY TO BOTH REFINANCE AND PURCHASE TRANSACTIONS. * MUST HAVE 3 MONTHS PITI RESERVES AFTER CLOSING FROM OWN FUNDS AND CANNOT BE FROM A GIFT. * MAXIMUM MORTGAGE IS LIMITED SO THAT THE RATIO OF THE MONTHLY MORTGAGE PAYMENT, DIVIDED BY THE MONTHLY NET RENTAL INCOME, DOES NOT EXCEED 100%

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ALL AREAS COVERED BY SANTA HOC HAVE A 15% VACANCY RATE ALL AREAS COVERED BY PHILADELPHIA HOC HAVE A 15% VACANCY RATE. ALL AREAS COVERED BY DENVER HOC HAVE A 25% VACANCY RATE. ALL AREAS COVERED BY ATLANTA HOC HAVE A 15% VACANCY RATE. ALL AREAS COVERED BY ATLANTA HOC HAVE A 15% VACANCY RATE.

AN IDENTITY OF INTEREST TRANSACTION IS DEFINED AS A PURCHASE TRANSACTION BETWEEN A BUYER AND SELLER WITH A FAMILY OR BUSINESS TYPE RELATIONSHIP

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www.hud.gov

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1-800-CALLFHA

THERE ARE SEVERAL EXCEPTIONS THAT MAY
BE GRANTED TO ALLOW MAXIMUM
FINANCING FOR IDENTITY OF INTEREST
TRANSACTIONS:

*FAMILY MEMBER PURCHASE
*BUILDERS EMPLOYEE PURCHASE
*TENANT PURCHASE:
*CORPORATE TRANSFER

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DAVID BLACK IS EMPLOYED BY BLACK AND COMPANY BUILDERS AND INTENDS TO PURCHASE ONE OF BUILDER'S NEW HOMES. THE BUILDER/EMPLOYER IS ALSO THE BORROWERS BROTHER. IS MAXIMUM FINANCING ALLOWED FOR THIS TRANSACTION?

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BOB AND CAROL CREDITWORTHY ARE PURCHASING A HOME FROM CAROL'S FATHER. CAROL IS NOT ON THE LOAN. CAROL'S FATHER HAS AGREED TO GIVE THEM A GIFT OF EQUITY. IS THIS TRANSACTION ACCEPTABLE???

* TRUE OF FALSE: FOR MANUFACTURED HOMES THAT HAVE BEEN PERMANENTLY ERECTED ON A SITE FOR LESS THAN ONE YEAR PRIOR TO THE DATE OF THE APPLICATION FOR MORTGAGE INSURANCE, IT IS NO LONGER PERMITTED FOR THE BORROWERTO RECEIVE CASH BACK AT CLOSINGEVEN IF THE LOAN-TO-VALUE (LTV) IS LESS THAN 85 PERCENT. * TRUE OR FALSE: BORROWER TRANSFERRED OWNERSHIP OF LAND TO BUILDER PRIOR TO CONSTRUCTION OF PROPERTY. LENDER MAY PROCESS LOAN AS BUILD ON OWN LAND. * TRUE OR FALSE: BORROWER MAY ACT AS HIS OWN GENERAL CONTRACTOR ON A BUILD ON OWN LAND TRANSACTION. FMA - Serving Homebuyers Since www.hud.gov

BUILD ON OWN LAND UNIT PAYOFF SOFT COSTS (CONSTR. LOAN) TOTAL ACQUISITION COSTS CONSTRUCTION LOAN PAYOFF REMOVAL EXISTING STRUCTURE + BORROWER CASH EXPENDED SOFT COSTS (CONSTR. LOAN) + FHA ALLOWABLE CLOSING COSTS, PREPAIDS, DISCOUNT POINTS BUILDER/SELLER/LENDER CREDITS -LTV x LESSER OF APPRAISED OR ACQUISITION (1) TOTAL PAYOFF (2) MAXIMUM MORTGAGE IS THE LESSER OF (1) OR (2)

NEW CONSTRUCTION DOCUMENTS

APPRAISED VALUE

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ATTIME OF APPRAISAL LTV	PROPOSED	Under Construction	EXISTING CONSTRUCTION < 1 YEAR
90% OR LESS	NPCA (NPMA) 99A, 99B 92541 92051 BY FEE INSPECTOR OR BUILDING PERMIT & CO WELL & SEPTIC APPROVAL IF APPLICABLE	NPCA (NPMA) 99A, 99B 92541 92051 BY FEE INSPECTOR OR BUILDING PERMIT & CO WELL & SEPTIC APPROVAL IF APPLICABLE	NPCA (NPMA) 99a, 99a 92541 WELL& SEPTIC APPROVAL IF APPLICABLE
Over 90%	NPCA (NPMA) 99A, 99B 92541 1078 WARRANTY & FINAL 92051 WE FEE INSPECTOR 28 3 92051 INSPECTIONS BY FEE INSPECTOR (& PARMY LETTERIF NEEDED) BUILDING PERMIT & CO WELL & SEPTIC APPROVAL IF APPLICABLE NPCA (NPMA) 99A, 99B 1 92541	NPCA (NPMA) 99A, 99B 9.2541 9.2544 10 YR WARRANTY & FINAL 9.2051 W FEE INSPECTOR 9.2051 W FEE INSPECTOR BUILDING PERMIT & CO WELL & SEPTIC APPROVAL IF APPLICABLE	NPCA (NPMA) 99A, 99B 92541 92544 10 YR WARRANTY <u>OR</u> BUILLINIG PERMIT & CO WELL & SEPTIC APPROVAL IF APPLICABLE
		TIES; SEE 09-16 FOR MANUFACTURED IN EVATION CERT OR LOMA/LOMR SHOW	
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MULTIPLE FHA INSURED LOANS



BORROWERS OWN A CURRENT HOME THAT HAS 2 BEDROOMS, ONE WHICH IS VERY SMALL. THE HOME IS FHA INSURED. BORROWERS HAVE ONE CHILD AND THE BORROWERS SELF EMPLOYED BUSINESS HAS TAKEN OFF AND THEY ARE IN NEED OF AN OFFICE AREA. BORROWERS ARE REQUESTING AN EXCEPTION FOR 2 FHA INSURED LOANS AND WISH TO PURCHASE A NEW HOME USING FINANCING THAT HAS 3 BEDROOMS STATING THE CURRENT HOME IS TOO SMALL AND NO LONGER MEETS THEIR NEEDS.

WHAT DO YOU THINK?

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MULTIPLE FHA INSURED LOANS DAN IS CO-OBLIGATED ON HIS DAUGHTERS FHA INSURED MORTGAGE AS A NON OCCUPYING CO-BORROWER. HE MAY PURCHASE OR REFINANCE A PRIMARY HOME WITH FHA INSURED FINANCING. TRUE OR FALSE? FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov ENERGY EFFICIENT MORTGAGES FINANCE ENERGY EFFICIENCY UPGRADES INTO PURCHASE OR REFINANCE LOAN USE WITH 203(B), 203(H), 203(K) CAN USE WITH STREAMLINE REFINANCE CANNOT BE USED WITH CASH-OUT REFINANCE IMPROVEMENTS BASED RECOMMENDATION QUALIFIED HOME ENERGY RATER TOOL, HOME ENERGY RATING SYSTEM (HERS) IMPROVED ENERGY EFFICIENCY INCREASING A HOME'S AFFORDABILITY BY REDUCING OPERATING COSTS 1-800-CALLFHA www.hud.gov **ENERGY EFFICIENT MORTGAGES** FOR MORE DETAIL, VIEW THE EEM WEBINAR AT: HTTP://PORTAL.HUD.GOV/HUDPORTAL/HUD?s RC=/PROGRAM_OFFICES/HOUSING/SFH/TALK/ PARC/PHIARCH 1-800-CALLFHA www.hud.gov

THE MAXIMUM AMOUNT OF THE PORTION OF THE EEM FOR ENERGY IMPROVEMENTS IS THE LESSER OF 5% OF: THE VALUE OF THE PROPERTY, OR 115% OF THE MEDIAN AREA PRICE OF A SINGLE FAMILY DWELLING, OR 150% OF THE CONFORMING FREDDIE MAC LIMIT. HTTP://PORTAL.HUD.GOV/HUDPORTAL/HUD?SRC=/PROGR AM_OFFICES/HOUSING/SFH/EEM/EEMHOME 1-800-CALLFHA FMA-Saving Membuyers Since www.hud.gov





RATE/TERM REFINANCE FHR * HUSBAND AND WIFE ARE CURRENTLY BOTH IN TITLE TO THEIR PRIMARY RESIDENCE AND HAVE BEEN FOR THE MOST RECENT 16 MONTHS. THE WIFE ALONE IS RESPONSIBLE ON THE CURRENT MORTGAGE. HUSBAND WISHES TO REFINANCE THE SUBJECT HOME UNDER A RATE/TERM REFINANCE, REMOVING THE WIFE FROM THE LOAN. ISTHIS LOAN ELIGIBLE FOR A RATE/TERM **REFINANCE?** FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov CASH OUT REFINANCE CAN THE BORROWER OBTAIN A CASH OUT REFINANCE ON THIS PROPERTY? **BORROWER HAS OWNED** A HOME FOR 3 YEARS, LEASING IT OUT FOR THE PAST 2.5 YEARS. THE BORROWER HAS RECENTLY RE-OCCUPIED THE HOME AS HIS PRIMARY RESIDENCE. FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov

THE REFINANCING MORTGAGEE MUST DOCUMENTTHAT THE MORTGAGOR HAS AN ACCEPTABLE PAYMENT HISTORY. THE PAYMENT HISTORY IS ACCEPTABLE IF THE MORTGAGOR: IS CURRENT AND HAS MADE ALL PAYMENTS ON THE MORTGAGE BEING REFINANCED WITHIN THE MONTH DUE FOR THE PREVIOUS 12 MONTHS. FOR MORTGAGES WITH MORE THAN 6 MONTHS AND LESS THAN 12 MONTHS OF PAYMENT HISTORY, THE MORTGAGOR MUST HAVE MADE ALL PAYMENTS WHEN DUE. MORTGAGES WITH LESS THAN 6 MONTHS OF PAYMENT HISTORY ARE NOT ELIGIBLE FOR A CASH-OUT REFINANCE. WWW.hud.gov 1800 WWW.hud.gov 63

* AM I REQUIRED TO VERIFY ASSETS IF MY BORROWER NEEDS FUNDS TO CLOSE ON THEIR STREAMLINE REFINANCE? * MAY THE LOAN AMOUNT INCLUDE 60 DAYS INTEREST ON THE EXISTING LOAN TO BE PAID OFF EVEN IF THE CURRENT MONTHS PAYMENT HAS BEEN MADE? * CAN I APPROVE A CREDIT QUALIFYING STREAMLINE REFINANCE WITH RATIOS ABOVE 31 % / 43% * PMA-Serving Homebuyers Since 1934 WWW.hud.gov 64

STREAMLINE REFINANCES HOMEOWNERSHIP

- Is THE NET TANGIBLE BENEFIT BASED ON PITI OR JUST THE P&I ON OLD LOAN TO NEW LOAN?
- IS REDUCTION IN MORTGAGE TERM ELIGIBLE TO MEET GUIDES FOR NET TANGIBLE BENEFIT TO BORROWER?
- * BORROWER HAS A PURCHASE MONEY 2ND THAT WILL NOT SUBORDINATE. BORROWER HAS NO OTHER OPTION BUT TO PAYOFF. CAN THEY INCLUDE THAT AMOUNT IN A STREAMLINE REFINANCE?

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STREAMLINE REFINANCES HOMEOWNERSHIP

LENDER IS PROCESSING A HYBRID 5/1 ARM STREAMLINE REFINANCE. THE EXISTING LOAN IS A HYBRID 3/1 ARM IN THE 4TH YEAR OF THE LOAN. LENDER HAS DETERMINED THAT BORROWER HAS MET THE NET TANGIBLE BENEFIT AS THE PAYMENT IS BEING REDUCED BY 5% (P&I + MIP).

HAS THE LENDER APPLIED THE NET TANGIBLE BENEFIT GUIDELINE APPROPRIATELY?

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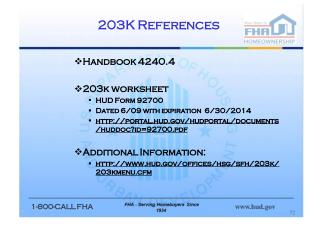














WHAT IS 203(H)



THE 203(H) IS A MORTGAGE INSURANCE PROGRAM ADMINISTERED BY THE FEDERAL HOUSING ADMINISTRATION (FHA) TO INSURE MORTGAGES MADE BY QUALIFIED LENDERS TO VICTIMS OF A MAJOR DISASTER WHO HAVE LOST THEIR HOMES AND ARE IN THE PROCESS OF BUYING HOME.

ELIGIBLE PROPERTIES ARE 1 UNIT DETACHED HOMES OR FHA APPROVED CONDOMINIUMS

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203(H)



- > BORROWERS PREVIOUS RESIDENCE MUST HAVE BEEN IN A PRESIDENTIALLY DECLARED DISASTER AREA
- > LOAN APPLICATION MUST BE SUBMITTED WITHIN 1 YEAR OF THE PRESIDENT'S DECLARATION
- > RECONSTRUCTION OR REPLACEMENT NECESSARY

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203(H)



EVIDENCE BORROWER WAS A PERMANENT RESIDENT IN THE AFFECTED AREA:

* VALID DRIVERS LICENSE, VOTER REGISTRATION CARD, UTILITY BILLS ARE ALL EXAMPLES, BUT NOT AN INCLUSIVE LIST.

EVIDENCE OF DESTRUCTION OF RESIDENCE:

- ❖ INSURANCE REPORT
- * INSPECTION REPORT BY AN INDEPENDENT FEE INSPECTOR OR GOVERNMENT AGENCY
- CONCLUSIVE PHOTOGRAPHIC EVIDENCE SHOWING THE DESTRUCTION OR DAMAGE.

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EVIDENCE OF A PRESIDENTIALLY DECLARED DISASTER CAN BE FOUND AT:

HTTP://WWW.FEMA.GOV/DISASTERS

ADDITIONAL INFORMATION CAN BE FOUND AT:

4155.1 CHAPTER 6. SECTION A

1-800-CALLFHA

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PROPERTY FLIPPING



FLIPPING WAIVER FROM FEBRUARY 1, 2010 EXTENDED THROUGH 2012

Waiver of Requirements of 24CFR 203.37a(B)(2) Pursuant to 42 USC at 3535(Q)) and 24 CFR 5.110

HTTP://PORTAL.HUD.GOV/HUDPORTAL/DOCUMENTS/HUDDOC?ID= WAIVPROPFLIP2010.PDF

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FLIPPING WAIVER HOMEOWNERSHIP

ALL TRANSACTIONS MUST BE ARMS-LENGTH WITH NO IDENTITY OF INTEREST BETWEEN BUYER AND SELLER OR OTHER PARTIES PARTICIPATING IN THE SALES TRANSACTION.

- * SELLER HOLDS TITLE TO THE PROPERTY
- * LLC's, CORPORATIONS OR TRUSTS AS SELLERS
- No multiple title transfers of the subject within a 12 month time frame
- ❖ THE PROPERTY WAS MARKETED OPENLY AND FAIRLY
- * ADDITIONAL REQUIREMENTS IF SALES PRICE OF PROPERTY IS 20% OR MORE ABOVE SELLER ACQUISITION COST.

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APPRAISAL VALIDITY



THE VALIDITY PERIOD FOR ALL APPRAISAL ON EXISTING, PROPOSED AND UNDER CONSTRUCTION PROPERTIES IS 120 DAYS.

- CAN USE PART A OF 1004d/442-SUMMARY APPRAISAL UPDATE REPORT
- ❖ CAN EXTEND HUD FORM 92800.5B CONDITIONAL COMMITMENT

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2ND APPRAISAL REO



A SECOND APPRAISAL MAY NOT BE ORDERED SIMPLY TO SUPPORT A PURCHASE PRICE THAT IS HIGHER THAN THE VALUE ON THE CURRENT APPRAISAL. A SECOND APPRAISAL CAN ONLY BE ORDERED TO SUPPORT A HIGHER SALES PRICE IF THERE ARE MATERIAL DEFICIENCIES WITH THE CURRENT APPRAISAL OR THE CURRENT APPRAISAL WILL NOT BE VALID ON THE DATE OF CONTRACT RATIFICATION.

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2ND APPRAISAL CASE TRANSFER



A 2^{ND} APPRAISAL MAY BE ORDERED BY THE SECOND LENDER UNDER THE FOLLOWING LIMITED CIRCUMSTANCES:

- THE FIRST APPRAISAL CONTAINS MATERIAL DEFICIENCIES AS DETERMINED BY THE DIRECT ENDORSEMENT UNDERWRITER FOR THE SECOND LENDER.
- * THE APPRAISER PERFORMING THE FIRST APPRAISAL IS ON THE SECOND LENDER'S EXCLUSIONARY LIST OF APPRAISERS.
- FAILURE OF THE FIRST LENDER TO PROVIDE A COPY OF THE APPRAISAL TO THE SECOND LENDER IN A TIMELY MANNER WOULD CAUSE A DELAY IN CLOSING, POSING POTENTIAL HARM TO THE BORROWER.

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* How do you calculate the maximum mortgage for a Good Neighbor Next Door Program? * Can I combine a \$100 down Program with a 203k program? * Www.hud.gov 85

REAL ESTATE OWNED HOMEOWNERSHIP
HOW DO YOU CALCULATE
THE MAXIMUM MORTGAGE
FOR THE \$100 DOWN
HUD REO PROGRAM?
- YOUNG VO
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*TRUE OR FALSE: LOAN IS ELIGIBLE FOR FHA INSURANCE WHEN THE OCCUPANT BORROWER HAS ACCEPTABLE CREDIT AND FICO SCORE, BUT HAS NO EMPLOYMENT, INCOME OR ASSETS. NON OCCUPYING CO-BORROWER HAS SUFFICIENT INCOME AND ASSETS AND THE LOAN RECEIVES AN AUS/TOTAL SCORECARD APPROVE/ELIGIBLE.

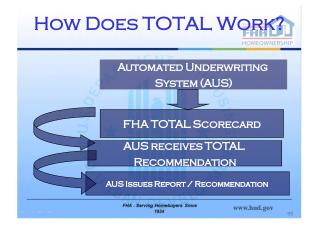


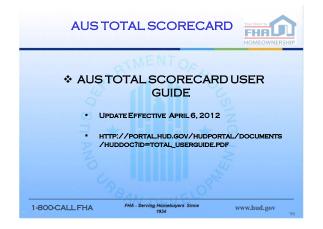
TRADITIONAL CREDITERS JOE ADAMS AND BEVERLY IS THE LOAN ELIGIBLE WHITE HAVE APPLIED FOR FOR FHA INSURED AN FHA INSURED LOAN TO FINANCING? PURCHASE A NEW HOME. BOTH BORROWERS WILL OCCUPY THE PROPERTY. JOE HAS ESTABLISHED IS NON TRADITIONAL CREDIT WITH AN **CREDIT REQUIRED** ACCEPTABLE FICO SCORE; FOR BEVERLY? BEVERLY HAS NOT. THE AUS/TOTAL SCORECARD IS APPROVE/ELIGIBLE. FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov

TONY HAS A PRIOR MORTGAGE THAT WAS INCLUDED AND DISCHARGED THROUGH HIS BANKRUPTCY. HOW MANY YEARS BEFORE TONY IS ELIGIBLE FOR A NEW FHA MORTGAGE? 1-800CALLFHA FMA - Serving Homebuyers Since www.hud.gov 92

CREDIT FHA ❖ IN ORDER TO OMIT CONTINGENT LIABILITY, THE PERSON MAKING THE PAYMENTS MUST BE CO-OBLIGATED ON THE DEBT: A) MOTHER MAKING BORROWER'S AUTOMOBILE LOAN PAYMENT, IS A CO-BORROWER ON THE DEBT AND HAS PROVIDED 12 MONTHS CANCELLED CHECKS EVIDENCING MOTHER HAS MADE THIS PAYMENT. THIS WOULD BE ELIGIBLE FOR OMISSION B) FATHER MAKING BORROWER'S STUDENT LOAN PAYMENT, IS NOT a CO-BORROWER ON THE LOAN AND HAS PROVIDED 12 MONTHS CANCELLED CHECKS. THIS WOULD NOT BE ELIGIBLE FOR OMISSION. FHA - Serving Homebuyers Since 1934 1-800-CALLFHA www.hud.gov

LIABILITY BEING PAID BY A BORROWERS SCHEDULE C BUSINESS: A SCHEDULE C BUSINESS IS A SOLE PROPRIETOR BUSINESS WHICH MEANS THAT THE BORROWER IS SOLELY AND INDIVIDUALLY RESPONSIBLE FOR ALL INCOME, EXPENSES AND DEBT. THE BUSINESS ITSELF WOULD NOT BE CO OBLIGATED ON THE DEBT AND THUS, THIS LIABILITY WOULD NOT BE CONSIDERED A CONTINGENT LIABILITY. THE LIABILITY MUST BE COUNTED IN QUALIFICATION OF BORROWER.





MANUAL DOWNGRADE THE HOMEOWNERSHIP
❖ True or False:
LENDER MAY APPROVE AN FHA-INSURED
LOAN USING A TOTAL SCORECARD/AUS
APPROVE/ELIGIBLE FINDING WHEN A
BORROWER HAS A CHAPTER 13
BANKRUPTCY THAT WAS DISCHARGED
ONE YEAR AGO.
Page
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WHEN A LENDER IS NOT ABLE TO DOCUMENT THE CASE FILE PER THE AUS/FHA TOTAL SCORECARD FINDINGS, THE LOAN MUST BE DOWNGRADED TO REFER AND MANUALLY UNDERWRITTEN

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SIS A CREDIT REPORT REQUIRED FOR THE NON PURCHASING SPOUSE WHEN THE NON PURCHASING SPOUSE DOES NOT HAVE A SSN? IS A CREDIT REPORT REQUIRED FOR THE NON PURCHASING SPOUSE OF THE NON OCCUPANT CO-BORROWER WHO RESIDES IN A COMMUNITY PROPERTY STATE WHEN THE SUBJECT PROPERTY IS NOT LOCATED IN A COMMUNITY PROPERTY STATE? 1-800-CALLETIA PHA-Serving Namebuspers Since Www.hud.gov 1934

SHORT SALES



- ❖ MORTGAGE LETTER 09-52
- * ONLY APPLIES TO FORWARD MORTGAGE
- * NOT ELIGIBLE FOR NEW FHA-INSURED LOAN IF:
 - * BORROWERS TOOK ADVANTAGE OF DECLINING MARKET
 - * BORROWERS PURCHASED, AT A REDUCED PRICE, A SIMILAR OR SUPERIOR PROPERTY.
 - ♦ IN DEFAULT ON THEIR MORTGAGE AND INSTALLMENT DEBT AT THE TIME OF THE SHORT SALE
 - * SHORT SALE IS NOT CONFIRMED AS PAYMENT IN FULL

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SHORT PAYOFFS



- TO BE ELIGIBLE FOR REFINANCING WITH A SHORT PAYOFF, BORROWER MUST:
 - BE CURRENT ON MORTGAGE
 - EXISTING MORTGAGE SERVICER MAY WRITE OFF AMOUNT NOT ELIGIBLE FOR INCLUSION IN NEW FHA MORTGAGE IF INSUFFICIENT EQUITY IN SUBJECT PROPERTY
 - EXISTING MORTGAGE SERVICER MAY SUBORDINATE ANY AMOUNT NOT PAID BY THE NEW FHA MORTGAGE IF ALL CLTV GUIDES ARE MET, WHICH MAY INCLUDE GUIDES FOR NEGATIVE EQUITY LOANS:

4155.1,3.B.1.C, 3.B.1.FAND 6.F

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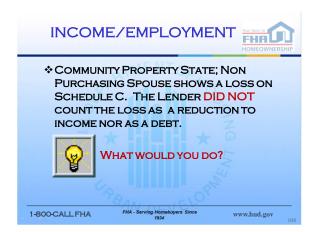
www.hud.gov

INCOME/EMPLOYMENT 4155.1 HANDBOOK SECTIONS 4.D, 4.E, 4.F

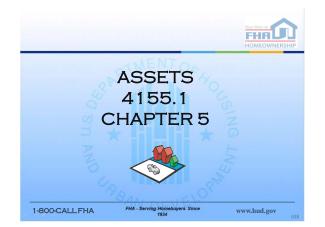


IT IS THE SUMMER OF 2012 AND BORROWER HAS JUST FINISHED HIS ASSIGNMENT AS A TEACHER FOR SCHOOL A. BORROWER IS NOT CURRENTLY WORKING AND IS UNABLE TO PROVIDE A CURRENT PAYSTUB. HE HAS PROVIDED A FULLY EXECUTED EMPLOYMENT CONTRACT AND WILL BEGIN TEACHING AT SCHOOL B IN SEPTEMBER. HIS INCOME APPEARS TO BE SIMILAR BETWEEN THE 2 SCHOOLS. IS INCOME ELIGIBLE? WWW.hud.gov

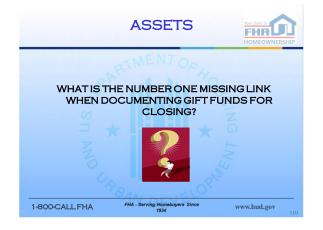


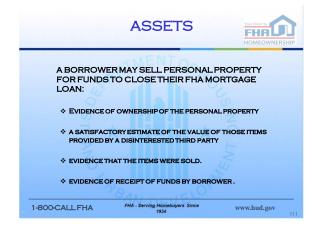






CAN A BORROWER OBTAIN A GIFT FOR CASH TO CLOSE ON A STREAMLINE REFINANCE ????



















DISCLAIMER



- THE PURPOSE OF THIS PRESENTATION IS AN OVERVIEW OF THE SUBJECT MATTER WITH SUMMATION AND EXPLANATION OF RECENT CHANGES IN FHA POLICY, IT INTRODUCES AND EXPLAINS, RATHER THAN SUPPLAINTS, OFFICIAL POLICY ISSUED IN HANDBOOKS AND MORTGAGEE LETTERS. IF YOU FIND A DISCREPANCY BETWEEN THE PRESENTATION AND HANDBOOKS, MORTGAGEE LETTERS, ETC., THE OFFICIAL POLICIES PREVAIL. PLEASE NOTE THE INFORMATION PROVIDED IN THIS TRAINING IS SUBJECT TO CHANGE.
- ➤ PLEASE CONSULT HUD ONLINE HANDBOOKS AND MORTGAGEE
 LETTERS THROUGH
 HTTP://FORTAL.HUD.GOV/HUDPORTAL/HUD?SRC=/PROGRAM_
 OFFICES/ADMINISTRATION/HUDCLIPS_FOR THE MOST RECENT
 UPDATES AND CURRENT POLICY.

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