

With you today



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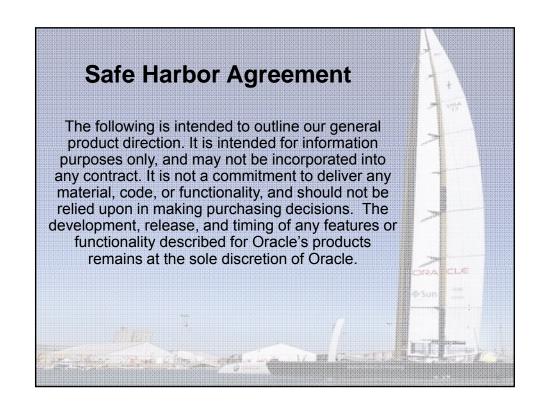
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Agenda Moderator: Introductions Joe Parente Principal, KPMG Healthcare Network Leader Oracle PeopleSoft HCM 9.2 Overview Speakers: Jeremy Pelley Director, Scott & White Scott & White PeopleSoft HCM 9.2 Business Applications **Project Overview** Lisa Massman Principal, KPMG **Key Focus Areas** Oracle HCM Practice Leader **Tracy Martin** Senior Director, Oracle Scott & White Future Roadmap HCM Product Strategy **Doug Stockel** Director, KPMG **Q&A and Next Steps** Oracle HCM Practice © 2013 KPMG LLP, a Detaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG international Cooperative ("KPMG International"), a Swiss entity.





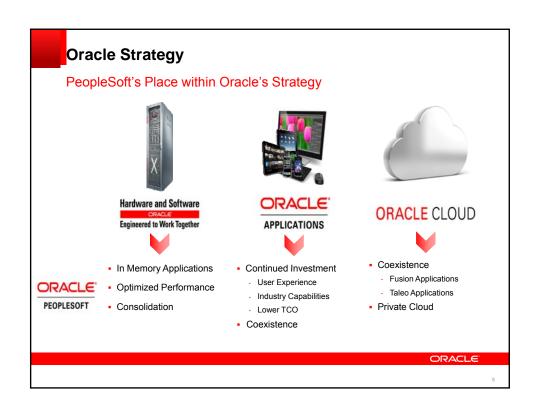


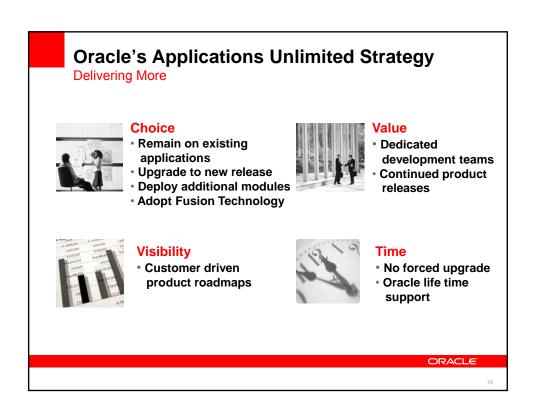
Program Agenda

- Key Investments for PeopleSoft
- PeopleSoft HCM 9.2
- Learn More

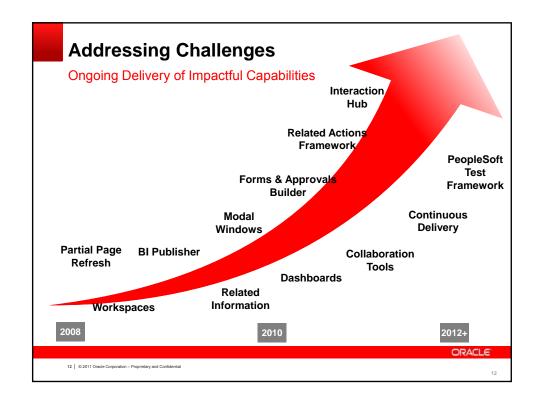
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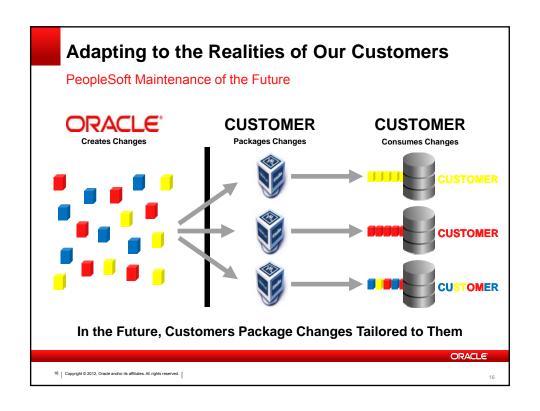


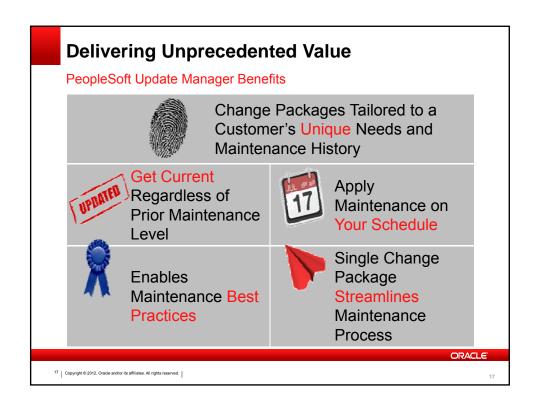












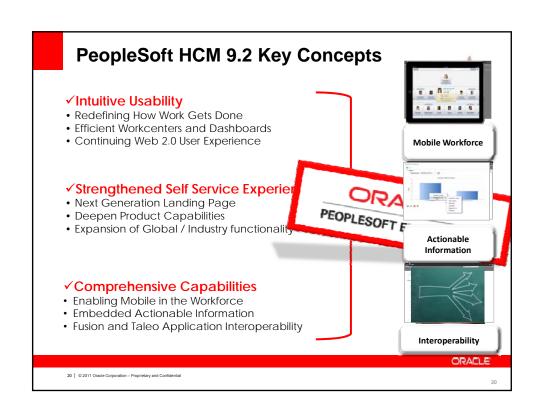
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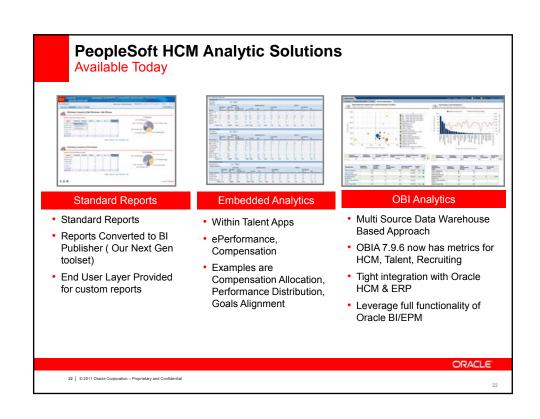
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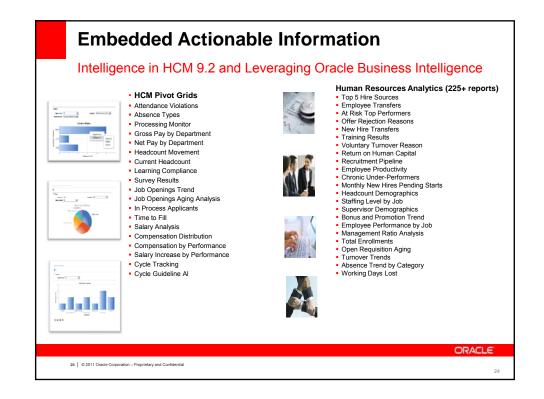








Embedded HCM Analytics via Pivot Grids Native to PeopleSoft HCM Applications 12 20 (2) ·Self-service, interactive analytical grids Dept ID (All) and charts that allow users to slice and filter data Company Maker Exceeds Expecta. 2981.12 Meets Expectati... 2250-25 Embedded within transactional pages to support key personnel, organizational, and compensation decisions Native PeopleTools functionality that transforms a PS Query into an Excel-like pivot table or chart **6 0** 23 | © 2011 Oracle Corporation – Proprietary and Confidential



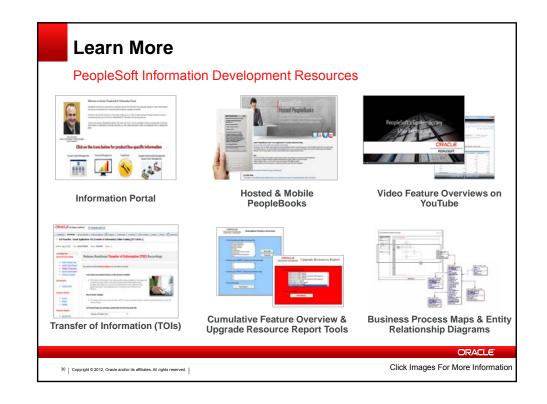




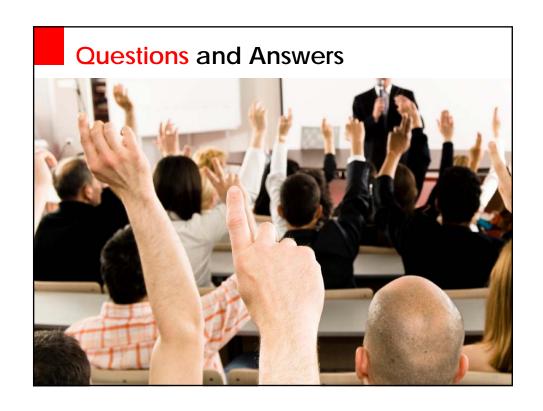
PeopleSoft Update & Product Roadmap Key Take-Aways - Compelling Investments in PeopleSoft 9.2 - New PeopleSoft Maintenance Solution - Mobile Solutions for PeopleSoft ORACLE 7 | Copyright 2012, Oncome with the Milliams, All opples reserved.

Program Agenda Rey Investments for PeopleSoft PeopleSoft HCM 9.2 Learn More ORACLE 20 | Copyright © 2012, Ocache and/or its uffiliates. All rights reserved. |



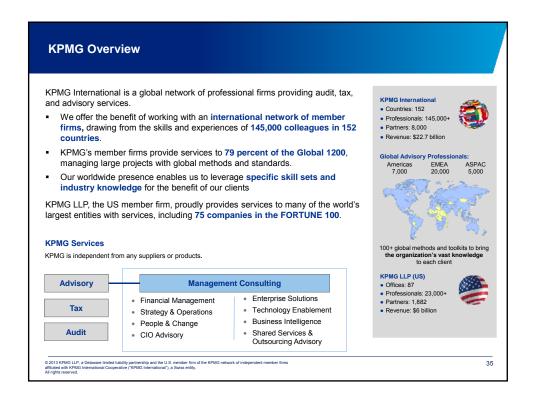


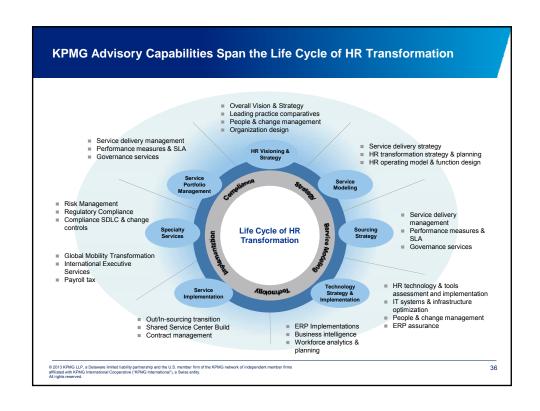




ORACLE







KPMG's Oracle Product Leadership



One of the 1st to successfully implement Oracle E-Business R12.



GOVERNANCE, RISK, AND COMPLIANCE MANAGER

A leader in GRC Transformation services. The 1st to successfully implement Oracle EGRCM 8.6.

PEOPLESOFT

Primary launch partner for v9.2 and foremost implementer of v9.1.

1st to implement HCM v9.1 and 8.9.





A preferred Fusion HCM Partner, one of only 8 selected globally.

KPMG is Oracle certified "Rapid Start Ready on Fusion HCM"

ORACLE¹

BUSINESS INTELLIGENCE

Leading implementer of Oracle BI solutions, including OBI EE and BI Analytic Applications. One of the 1st to implement Project and HR Analytics 7.9.6





Deep experience implementing Oracle EPM solutions, including Hyperion and Essbase.

The 1st to successfully implement HFM Fusion.

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PeopleSoft and Fusion HCM Credentials



Advanced Specialized PeopleSoft Human Capital Management

Specialized Oracle Fusion Human Capital Management

Specialized PeopleSoft PeopleTools

"We're very excited to have KPMG leading a few of our very first PeopleSoft Enterprise HCM v9.2 projects. KPMG has consistently demonstrated their expertise in implementing HCM solutions and HR leading practices and their early leadership in this area will be extremely valuable to customers considering an upgrade to the v9.2 release."

— Paco Aubrejuan,

Vice President & General Manager of PeopleSoft, Oracle

We are a Foremost Implementer of HCM Solutions

- Selected as a key launch Partner for the latest PeopleSoft releases, specifically working closely with Oracle's PeopleSoft Product Development team on v9.2 since early 2012
- Currently leading two of the industry's first PeopleSoft 9.2 HCM implementations; including Scott & White
- Led the very first PeopleSoft 9.1 implementation that went live in March 2010, which was the first amongst well over three dozen PeopleSoft 9.1 initiatives completed or underway
- Early access to PeopleSoft v9.2 HCM environment enabling hands-on v9.2 experience by participating in Oracle's extensive internal v9.2 release testing since December 2012
- Our experience with the Fusion HCM Suite dates back to our work with the Oracle Fusion HCM Product Strategy Team in early 2010 and continues through our Oracle KPMG Fusion Adoption & Readiness joint initiatives
- Lead one of the first Fusion SaaS HCM implementations for Fusion Early Adopter clients spanning full HR, Benefits, Talent Management, Compensation, and Payroll deployments in the cloud

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KPMG's Approach

Qualifications

- ✓ Currently leading two of the industry's first PeopleSoft 9.2 HCM implementations; including Scott & White
- Led the very first PeopleSoft 9.1 implementation that went live in March 2010, which is among over three-dozen projects completed or underway
- Oracle's preferred PeopleSoft Partner, selected as the lead partner for Oracle's release of PeopleSoft 9.1
- ✓ Industry-leading knowledge and insight into the opportunities and challenges of implementing and upgrading PeopleSoft solutions
- Extensive track record of managing successful large-scale, multi-phased PeopleSoft implementations and upgrades for numerous clients across a gamut of industries

9.1 RAPIDSOLUTION

THE RIGHT SOLUTION. THE RIGHT APPROACH. RIGHT NOW.

- » Proprietary upgrade process developed for v8x data structure changes, continually enhanced and maintained for current releases
- » Stand alone upgrade process, or as complimentary to delivered process
- » Streamlines identifying and loading core foundation elements not currently a part of the source release
- » Platform independent and transparent
- » Easily modified to accommodate custom data elements from PeopleSoft and other sources

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Scott & White: Company Snapshot



- About: Scott & White Healthcare is a non-profit collaborative health care system established in 1897 in Temple, Texas. Among the leading health systems encompassing one of the nation's largest multi-specialty group practices, Scott & White provides personalized, comprehensive, high-quality care enhanced by medical education and research to residents in a 29,000-square-mile service area. The system owns, partners or manages 12 hospital sites, two additional announced facilities, more than 65 clinic locations providing care in 46 medical specialties, and a 215,000+-member health plan
- Mission: To provide the most personalized, comprehensive and highest quality health care, enhanced by medical education and research.
- Research and Education: Principal clinical research and education campus for The Texas A&M Health Science Center (HSC) College of Medicine
- At a Glance: More than 14,000 employees; more than 1,000 physicians and scientists; more than 2.5 million patient visits in 2012

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Scott & White: Current PeopleSoft Footprint



PeopleSoft HCM Functional Environment

- Recruiting: highly customized
- Core HR: no multiple jobs or non-employee functionality
- Employee / Manager Self Service: numerous customizations
- Profile Management: small footprint
- Benefits Administration
- North American Payroll
- Highly Custom Payroll to GL Interface
- Workflow: traditional, not AWE-enabled

PeopleSoft Financials / Supply Chain Management 9.1

PeopleSoft Enterprise Portal 9.0

- Used only for HCM
- Highly Customized

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Implementation Approach Options

1 OPTION

Pure Technical Upgrade

Shorter Duration

- ✓ Supported platform (v9.2) more quickly
- ✓ Shorter initial timeline; fewer resources
- High probability for rework in future phases
- × Risk of never completing transformation initiatives
- Wasted technical effort on retrofitting unnecessary customizations
- Limited process efficiencies and functionality enhancements

Fees: Short term = \$
Long-term = \$\$\$\$

2 OPTION

PS Technology Enabled Transformation

Medium Duration

- ✓ Provides value to both Business and IT
- ✓ Builds foundation that better positions Scott & White to execute future strategic initiatives
- Ability to take advantage of high business value functionality enhancements
- ✓ Eliminates the retrofit of unnecessary customizations
- Slightly longer timeframe to be on supported platform (v9.2)
- × Increased resource participation

Fees: Short term = \$\$ Long-term = \$\$ 3 OPTION

Full Business Transformation

Longer Duration

- ✓ Provides value to both Business
- ✓ Addresses majority of Scott & White's requirements in one project
- Leverages all PeopleSoft functionality owned by Scott & White
- Significantly longer timeframe to be on supported platform (v9.2)
- Significantly higher risk from a people, process and technology standpoint
- × High resource participation

Fees: Short term = \$\$\$\$ Long-term = \$

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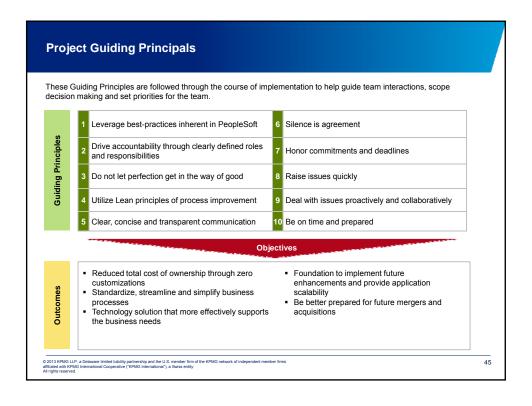
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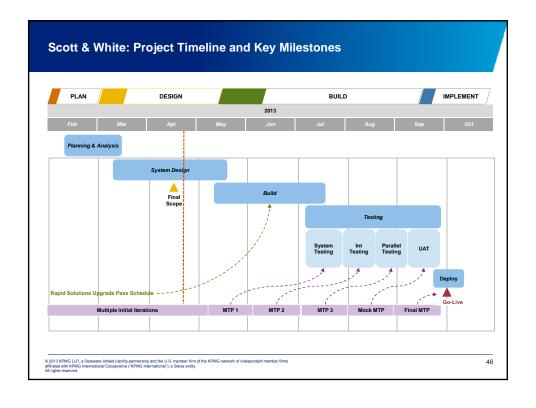
Scott & White: Business Drivers for 9.2 Upgrade

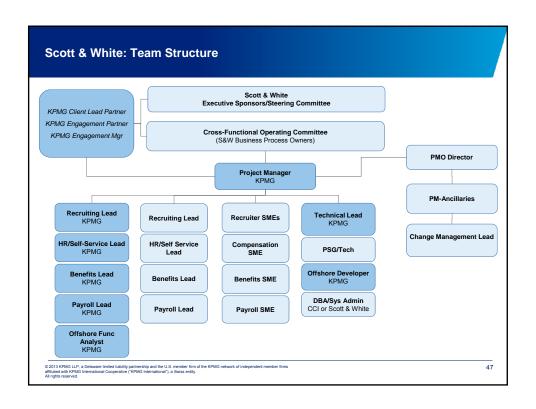
Below are the primary goals of Scott & White's PeopleSoft HCM 8.9 to 9.2 initiative:

Reduce Maintenance Costs Implement Delivered Standardize Master Data Upgrade from PeopleSoft Standardize, streamline Leverage "out-of-the-box" Convert historical HCM 8.9 to 9.2 by and simplify business functionality and delivered EMPLIDs to a standard December 2013 to be on processes by adopting configurations to format industry leading practices eliminate manual a supported version; and Assess the impact of inherent in the PeopleSoft mitigate the costs and processes, company configurations risks associated with an application. customizations, achieve on Benefits and Payroll aging application operational efficiencies Specifically target flexibility and maximize the return customizations in the on the PeopleSoft Recruiting and Manager investment. Self Service modules Specifically target the Approval Workflow Engine, Self Service Life Events, & W-2 and I-9 functionality

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Critical Success Factors

Key Components

- Clearly Communicated Goals and Objectives
- Executive Management Sponsorship; Organizational & Key User Buy-In
- Clear Understanding of Requirements and Current Business Processes
- Utilize Highly Experienced Teams
- Effective Communication and Decision Making
- Integrated Project Governance
- End User Participation Throughout the Project
- Effective Knowledge Transfer S&W and KPMG blended team
- Structured Change Management Plan
- Robust and Structured System, Integration and User Acceptance Testing

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roject Risks	Mitigation Strategies				
Early Adoption of PeopleSoft HCM v9.2	KPMG will have early access to v9.2 in Dec 2012, well ahead of general release to prepare for project KPMG will be participating in v9.2 release testing with Oracle during Dec 2012 Pair KPMG and Scott & White resources through the project so continual knowledg transfer can occur Leverage proven Titan Award Winning RapidSolution scripts for 9.1 and retrofit for 9.2 eliminating unknowns with Oracle upgrade scripts				
Changes to Project Scope	Perform thorough business requirements gathering and fit/gap analysis Obtain signoff of project scope following the fit/gap analysis and communicate to all stakeholders Define change control process at the beginning of the project which includes forcin all changes to be approved by the executive steering committee after all options an the associated impacts are evaluated				
Readiness for and ability to Absorb Change	Develop detailed organizational Change Management strategy and communication plan early in the project taking into account other projects Coordinate closely with Scott and White PMO and Project Phoenix Provide resource dedicated at least 50% to project to execute plan				
Resource Contention due to Other Company Activities	Pro-active, pre-scheduling of Scott & White resources while leverage KPMG deep solution expertise Backfill of key Scott & White resources Clearly documented roles and responsibilities early in the project				
Interruption of Project Timeline due to Delay in Decision Making	Defined and closely adhered to decision escalation process from project team through management levels Actively involved Operating and Executive Steering Committee				



Scott & White: Key Focus Areas



- 1) General Usability
- 2) Recruiting Reimplementation
- 3) Position Management
- 4) Payroll & Compensation
- 5) Significant De-customization

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Scott & White: Key Focus Area - General Usability



Background - General Usability:

- Keen focus on Self Service functionality
- PeopleSoft FSCM 9.1 Upgrade completed in 2012
- Strong desire to capitalize on new Tools 8.5x features

Scott & White 9.2 Design:

- Deploy additional ESS functionality Life Events, I-9, W-2, etc
- Configure newly enabled AWE transactions to streamline business process workflow
- Leverage Activity Guides, Pivot Grids, Related Actions / Content, etc
- Upgrade PeopleSoft Portal / Interaction Hub in parallel
- Review and Redesign of Benefits Eligibility and Event rules

Key 9.2 Benefits for Scott & White:

- Enhanced end-user experience
- Usability driven through configurations rather than customizations
- Consistent look-and-feel across Scott & White PeopleSoft footprint

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Scott & White: Key Focus Area - Recruiting



Background - Recruiting:

- Highly customized PeopleSoft 8.9 deployment; challenge to stay current with maintenance and delivered enhancements.
- Disparate systems for physician vs. staff recruiting
- Applicant screening mostly a manual process

Scott & White 9.2 Design:

- Consolidate all Scott & White recruitment activities into PeopleSoft
- Adopt enhanced screening tools to identify the best talent
- Leverage online functionality to replace manual processes
- Utilize latest PeopleTools functionality to satisfy business requirements traditionally requiring customization.

Key 9.2 Benefits for Scott & White:

- Recruitment professionals are able to screen and review more applicants in less time; reducing the average time to fill positions
- More accurate reporting and analytics by having all recruitment data in PeopleSoft
- Easy to configure dashboard to monitor recruitment performance

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Scott & White: Key Focus Area - Position Management



Background – Position Management:

- Inaccurate data and reporting of position movement within organization
- Manual effort to populate JOB attributes that could be derived
- Job Postings may be out of sync with Position openings

Scott & White 9.2 Recommended Design:

- Implement Position Management for the organization
- Minor customization to control benefits eligibility and payroll processing
- Proactively address the significant Change Management implications:
- $_{\odot}\,$ Begin business process change ahead of 9.2 system go-live
- o Effectively communicate benefits of improved position control

Key 9.2 Benefits for Scott & White:

- Reduced customizations for HR, Payroll, and Recruitment
- Tighter controls around position planning and budgeting
- Better data quality with less manual intervention

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Scott & White: Key Focus Area – Payroll and Compensation



Background - Payroll and Compensation:

- Purely custom Payroll to GL Interface
- Manual activities within payroll processing
- Dissimilar ChartField and DEPTID values between HCM and FSCM
- Decommission 8.9 eCompensation

Scott & White 9.2 Recommended Design:

- Implement Variable Compensation with business process change
- Convert HCM DEPTIDs and enable delivered FSCM to HCM syncs
- Deploy delivered Payroll to GL Interface
- Leverage Excel to CI functionality to streamline manual activities

Key 9.2 Benefits for Scott & White:

- Standardized Chartfield footprint across PeopleSoft applications
- Cleaner foundation upon which to grow (organically or via mergers)
- Improved payroll processing timelines and accuracy

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Scott & White: Key Focus Area - Significant De-customization - Go Vanilla



Background – De-customization:

- Numerous customizations due to inconsistent EMPLIDs
- Highly customized Recruiting module
- Entirely custom Payroll to GL Interface
- Resulting in significant challenge to stay current with maintenance

Scott & White 9.2 Design:

- 85% customization reduction
- Deploy Position Management
- Standardize EMPLID format
- Only 1 net-new customization with 9.2

Key 9.2 Benefits for Scott & White:

- Improved data quality across the application
- Cleaner footprint for deploying delivered maintenance
- Reduced Total Cost of Ownership (TCO)

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Module	# of Current System Customizations	# of Recommended Carry Forward Customizations	Percentage Decrease	# of Net-New Customizations
Benefits	45	16-20	~60%	0
Human Resources*	61	2 (Self Service) 1 (HR)	90%	1
Payroll**	53	15	70%	0
Recruiting***	75	3	95%	0
Total	234	<40	~80-85%	1



KPMG's PS HCM v9.2 Assessment and Roadmap Services

1 HealthCheck

2-5 days (complimentary)

- Maturity model high-level review and
- Technology transformation assessment and report
- Roadmap alternatives and high level alternative assessment
- Oracle Cloud and Globalization Awareness Summary
- +1 item from "Additional Items" list

Workshop

7-14 days

- Maturity model high-level review and analysis and summary
- Review and analysis of current systems and processes
- · Critical system and process area improvement opportunity workshop Assessment Summary of workshop
- findings and recommendations Roadmap alternatives and high level alternative sizing
- Oracle Transformation Strategy and high-level Roadmap
- PeopleSoft / Fusion Adoption **Business Case Summary**
- + 2 items from "Additional Items" list

Assessment

7-10 weeks

- Maturity model review, analysis, summary, and detailed actionable recommendations
- Review and analysis of current HR IT systems and processes
- Comprehensive system and process area improvement opportunity workshops
- Detailed assessment summary of workshop findings and recommendations
- Oracle Transformation Strategy & Roadmap
- PeopleSoft / Fusion Adoption Business Case
- Relevant items from "Additional Items"

- Process Transformation Assessment and Strategy
- Pre-implementation Organizational Readiness Assessment
- Service Delivery Transformation Assessment and Strategy
- Business Intelligence Transformation Assessment & Strategy
- Transformation Governance and Controls Assessment & Strategy

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